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RAPIDSTART

Rapid Deployment Services for SuccessFactors®

Faster Implementation...*Simplify* the HR Landscape...
Enhance the Ability to Innovate.

According to recent SAP® survey results, our services deliver up to:

40 - 60%
reduction in
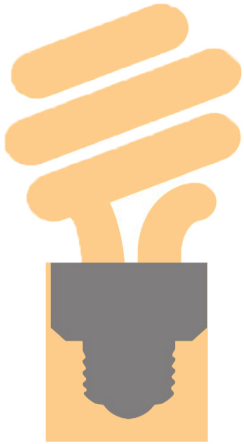implementation time

50%
Reduction in
consulting fees

50%
decrease in
project costs

ZenFocus's RapidStart for **SuccessFactors** is a rapid implementation approach developed by the professionals at ZenFocus in response to a growing market need..This program is designed to accelerated low cost service for HR organizations to start at their own pace with a pre-configured base system and to keep the scope simple.

Scaling an Enterprise Solution so It is Affordable for any Business to Implement Comes Down to 2 Factors:

1. Reducing the scope of initial implemented functionality and enable the customer to expand functionality over time as their product knowledge and skills mature.

2. The customer's willingness to take on configuration tasks.

In return, the ZenFocus RapidStart approach affords companies willing to invest some effort the ability to deploy the full version of the market leading SAP SuccessFactors HCM suite for as little as one third the implementation fee for the full SAP Launch approach.

Key Benefits:

Dramatically reduce cost, risk, and time to value with quick, predictable and affordable solutions.

*RAPID*START RDS Leverages 6 Key Techniques:

1. Keep the scope simple

2. Start with a pre-configured system based on common and best practice

3. Provide a highly prescribed process that delivers results

4. Take advantage of the Cloud with 100% remote implementation

5. Enable the customer with a DIY model of configuration and lots of training

6. Support customers with an OnDemand service model with just-in-time help

Tools to Simplify the HR Function:

Through a single plug-and-play cloud solution, HR teams have the tools to complete day-to-day tasks of workforce management quickly and efficiently.

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Scalable Solutions:

Build on the base solutions incrementally with ZenFocus's assistance. Implement selected functionality that best suits the organizations needs.

ZenFocus **RapidStart RDS** vs. SAP RDS Solutions for **SuccessFactors**:

Both Have:

- Preconfigured Best Practice instance that can be refined but not custom configured
- Reduced Implementation time by 50% and lower consulting fees
- Highly prescribed process
- Have program for almost every module

RapidStart Adds:

- Ability to add additional functionality as needed with many a-la-cart options for every module
- Lower cost Base Solution implementation fees
- All online sessions are recorded and provided to customer
- Customer can choose to use instructional meetings to perform minor custom configuration with consultant
- Provision for Post Go-Live configuration, Admin and training support included

SuccessFactors Modules Covered

Employee Central (EC) | Employee Profile (EP) and Platform | Performance Management (PM) | Goal Management (GM) | 360/ Multi-rater (360) Calibration (CAL) | Compensation Management (CMP) | Succession Planning (SP) | Career Development Planning (CDP) | Learning (LMS) Recruiting Management (RM) | OnBoarding (OB) | Social Learning and

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Bharti Airtel	**Bharti Infratel**	**York Catholic District School Board**	**BPCL**	**Carrefour**	**Celstream**
CitiXsys	**Comerica Bank**	**CSC**	**Dubai World Trade Centre**	**Era Group**	**Ericsson**
Everest Industries	**General Dynamics**	**Great River Energy**	**Gulf Business Machines**	**Hartmann**	**HP**
HPCL	**IBM**	**UNUM**	**Interstates**	**Intex**	**Jubilant**
L&T	**Marico**	**Marksans**	**Mastercard**	**Ministry of Public Works, Kuwait**	**Multicolor**
NCELL	**NEC**	**North Star**	**Vodafone**	**Petrofac**	**PSA – Singapore**
Wayne Country Airport Authority (Detroit Airport)	**Siemens**	**Sleemans**	**York Region Municipality**	**Sunflag Iron and Steel**	**The Children's Place**

ZenFocus SAP Practice:

SuccessFactors HCM, ARIBA Procurement, HANA Cloud Platform, Mobile, Analytics and Big Data, & S4HANA

SAP Partnerships & Certifications:

SAP Gold Partner VAR; SuccessFactors Sales, Consulting and Education Partner; Center of Excellence on SAP Cloud including ARIBA and SuccessFactors; Engaged with SAP for development of best practices.

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